# **Nuclear Marrative**



# **AUDIENCE**

**Understand Your Actives** 

#### INDIVIDUAL

What is their background and beliefs? What ideologies do they hold? Where do they live?

## ROUTINE

How do they spend their time, both personally and professionally? Why?

#### **MOTIVATION**

Who or what motivates them? When do they feel frustrated and disinterested?

#### **INFLUENCE**

What gets their attention? What are they reading, listening to and following?

#### CONCERN

and find additional resources at nuclearnarrative.org.

provides five distilled steps that can be used as a tool to increase interest in nuclear issues—a topic that is considered complex and daunting. Dig into the research, get inspired by new ideas,

> What issues do they stand for and engage with? How did they come to be involved?

THE ACTION ROADMAP

# **PROXIMITY**

**Create a Relatable Connection** 

# **PERSUASION**

Shift From Awareness to Engagement

#### **BEGIN WITH THREAT**

.The starting place is the belief that a statement is true. One evidenced experience is all it takes.

# **ESTABLISH CONCERN**

**OPTION 1: INJUSTICE** 

nuclear weapons divide us and makes us afraid of one another.

As with all other tools of oppression,

A threat is elevated by a sense of urgency to a concern — something your audience thinks about over and over because it matters to them and their community.

# **OPTION 2: ENVIRONMENT**

Nuclear weapons pose an unacceptable risk to our life-sustaining environment.

#### **OPTION 3: HEALTH**

The production, presence and use of nuclear weapons puts our health and our lives at risk.

# **OPTION 4: ECONOMY**

Nuclear threat is an economic issue. Our world is over-armed and yet basic needs are unmet.

#### **GENERATE CAUSE**

A concern becomes a cause when it is shared with others - in conversation or through social media — once your audience has the confidence to own the message.

#### **DEMONSTRATE PROGRESS**

Progress is seen when your audience takes action for the cause. It's sustained through progress toward a goal, appreciation from a community, and personal validation.

# **FRAMING**

Tell An Engaging Story

# **FOCUS ON COMMUNITY**

Focusing on community is more effective than making this a personal issue or global issue: it taps into our collective desire to protect those we care about.

## **CONNECT THROUGH CULTURAL RELEVANCE**

Share messages through culturally relevant voices, enticing quips and artistic images that fit into social media feeds.

#### MAKE IT OWNABLE

Keep the message simple, relatable and repeatable. Your audience cannot own a message they struggle to retell or fit into a conversation.

#### **INVOKE HOPE**

Write in a pre-detonation frame. Our assured demise fuels resignation rather than activating innovation, protest, or change.

# **COMMUNICATION**

**Provoke Action & Inspire Progress** 

# EMBRACE THE ABSURDITY. DON'T BE INSENSITIVE.

Humor can help people engage with issues that feel insurmountable, creating a space for dialogue, hope or outrage in place of silent resignation.

# INVOKE COMPASSION. BEWARE OF OVERWHELMING.

Like fear, empathy strikes an emotion chord so strongly it leaves people feeling helpless and results in avoidance.

## PROVOKE EMOTION. AVOID FACT-STORMING.

Relentlessly bombarding people with facts about blast radius, weapons stockpiles and potential casualties grabs attention but fails to inspire action.

## BE INSPIRING. DON'T BE NEGATIVE.

Change happens by asking people to imagine the leaps, then mapping the steps and stretches to get there.

# BE COLLABORATIVE. **REFRAIN FROM** INSULARITY.

Embrace contribution from experts in disparate disciplines.





